

## Setting the Standard

**Quantum** specializes in developing innovative Business Solutions for the Ocean Transportation & Logistics industry, using the latest technology and integration with proven value adding products. We create value through our clients' profitability, significant user satisfaction, organization and enterprise efficiency.

**Quantum's** competitive advantage is our partnership model that extends to our clients domain knowledge, people, products, and cost of ownership.

" Quantum significantly enhanced our operating capabilities and our strategic and tactical decision making. Their systems have had a major impact on the quality and satisfaction that our customers receive and thereby reflects in our brand equity."

**Walter Wildoer**

**Line Manager, Seatrade**

"Quantum has proved to be exceptionally well organized and professional by emphatically and proactively gaining understanding of our unique business niche and proposing sustainable solutions thereby adding value and speed to the entire process "

**Claus Bech**

**Line Manager, Shipcraft A/S**

"There aren't many companies with such industry knowledge or power of innovation to create pre-configured applications as Quantum has done."

**Mats Gullberg**

**Director OEM Channel, QlikView**

"Quantum has demonstrated exceptional ability and qualification to create their solution portfolio, which is second to none.

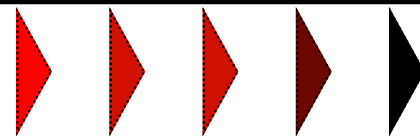
**Dr. Anthony Grey**

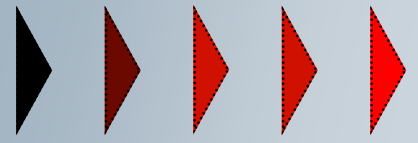
**Transportation Consultant**

**Quantum** is a Product Company that also provides advisory services, collaborates with our clients in software projects, provides engineering services to develop clients' system or provide onsite resources.

Our engagement model guarantees a delay free & high quality delivery software, while providing you with complete control on schedule and roll-out sequence, with our experts always on hand to support.

TRANSPORTATION SPECIALISTS
<ul style="list-style-type: none"> <li>• Extensive experience garnered from years in the industry</li> <li>• Dedicated domain teams assist in client centric solutions</li> <li>• Extensive product portfolio across many transport segments</li> </ul>
CUTTING EDGE TECHNOLOGY
<ul style="list-style-type: none"> <li>• Constant pursuit and development on the latest engineering</li> <li>• Products designed &amp; developed for performance &amp; scalability</li> <li>• Integration of components gives significant user satisfaction</li> </ul>
RETURN ON INVESTMENT
<ul style="list-style-type: none"> <li>• Partnership model ensures collaborative development</li> <li>• "Future Proofing" with latest technology prevents redundancy</li> <li>• Constant upgrades to enable you to remain best in class</li> </ul>
COST OF OWNERSHIP
<ul style="list-style-type: none"> <li>• High readiness of products minimizes customization &amp; waiting</li> <li>• Quantum's domain teams minimize clients time on project</li> <li>• Flexible pricing model ensures structured payment pattern</li> </ul>
RELIABLE RELATIONSHIP
<ul style="list-style-type: none"> <li>• We partner with clients to provide profitability &amp; value addition</li> <li>• Our teams provide advisory &amp; prototype solution propositions</li> <li>• Large team strength ensures Quantum responds immediately</li> </ul>





Enterprise Application Suite

## Setting the Standard

### Q-iLS : LINER SHIPPING

- Liner system built by Liner specialists
- Global web-based completely integrated
- Plug in to Q-MiA, Q-FIN, Q-CMS, Q-VUE

### Q-MPV : BREAK BULK & MPV

- Collaborative development with majors
- Caters to BB, Projects, Vehicles, CTR, DG,
- Hi-end operations for vessel & terminal

### Q-MiA : LINER AGENCY

- Highly detailed multi-business system
- Automated integration to lines, ports, EDI
- In-built financials, Intermodal, CRM etc

### Q-FOR : FREIGHT FORWARDING

- Sea, Land, Air, Consol, Removals business
- Integrated AP, AR, Finance, profitability
- E-Commerce, track& trace, work-flow etc

### Q-FLX : FEEDER & SHORT SEA

- Dedicated for Feeder & SS business
- Complete SOC & COC functionality
- In-built chartering, ops, costing, results

### Q-NVO : NON VESSEL OPERATORS

- Designed for global NVOCC operations
- Full liner & forwarding functionality
- E-commerce, financials, EDI etc

Sample Screen Shots



Business Intelligence & DSS

### Qi-Liner : BI FOR LINER SHIPPING

- First ever strategic management tool
- Trade, customer analytics, export, import
- Flexible reports that cover all Liner needs

### Qi-CMS : CONTRIBUTION & YIELD

- Yield and profit on period, trade or vessel
- Granularity for shipment level CTB & cost
- Seamless integration to Line's core system

### Qi-MPP : BI FOR BREAK BULK & MPP

- Dedicated BI product for BB industry
- CRM, shipment, income and results
- Complete vessel & terminal ops statistics

### Q-FIN : SHIPPING FINANCIALS

- Complete statutory financial, P&L, BS, TB
- Designed for shipping, AP, AR, reports
- Integration/configuration to core systems

### Qi-LogiCon : BI FOR LOGISTICS & CONSOL

- Caters to margin focused Log-Con biz
- Global system with detailed drill-down
- Analytic focus on customers and profit

### Qi-DBC : Dry Bulk Chartering

- Analytics of Risk, MTM, FFA, Options
- Marketing, Operations, Financials,
- Analysis of Fixtures and the P&L

## Quantum's Partner Contacts

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